MLS Area LH

Residential Statistics

| * | Independence Title | |
|-----|-----------------------|--|
| V ~ | 111000011001100 11110 | |

December 2021

| Lictings | | This Month | | Year-to-Date | | | |
|---------------------|--------------|--------------|--------|---------------|---------------|--------|--|
| Listings | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change | |
| Single Family Sales | 59 | 103 | -42.7% | 812 | 762 | +6.6% | |
| Condo/TH Sales | | | | 1 | | | |
| Total Sales | 59 | 103 | -42.7% | 813 | 762 | +6.7% | |
| New Homes Only | 9 | 56 | -83.9% | 249 | 252 | -1.2% | |
| Resale Only | 50 | 47 | +6.4% | 564 | 510 | +10.6% | |
| Sales Volume | \$38,847,987 | \$37,558,123 | +3.4% | \$412,858,827 | \$288,577,891 | +43.1% | |
| New Listings | 28 | 117 | -76.1% | 736 | 960 | -23.3% | |
| Pending | | | | | | | |
| Withdrawn | 3 | 4 | -25.0% | 15 | 37 | -59.5% | |
| Expired | 3 | 4 | -25.0% | 15 | 37 | -59.5% | |
| Months of Inventory | 0.9 | 0.6 | +69.9% | N/A | N/A | | |

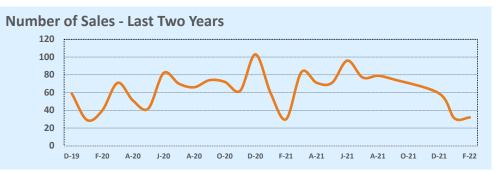
| Average | ٦ | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|--------|--------------|-----------|--------|--|
| | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$652,847 | \$368,113 | +77.3% | \$497,263 | \$383,335 | +29.7% | |
| List Price/SqFt | \$260 | \$167 | +55.7% | \$207 | \$164 | +26.4% | |
| Sold Price | \$658,440 | \$364,642 | +80.6% | \$507,821 | \$378,711 | +34.1% | |
| Sold Price/SqFt | \$262 | \$165 | +59.0% | \$211 | \$162 | +30.5% | |
| Sold Price / Orig LP | 101.6% | 98.8% | +2.8% | 101.8% | 98.7% | +3.1% | |
| Days on Market | 36 | 30 | +20.6% | 22 | 65 | -66.8% | |

| Modian | | This Month | | Year-to-Date | | | |
|----------------------|-----------|------------|---------|--------------|-----------|--------|--|
| Median | Dec 2021 | Dec 2020 | Change | 2021 | 2020 | Change | |
| List Price | \$589,900 | \$299,500 | +97.0% | \$420,000 | \$309,900 | +35.5% | |
| List Price/SqFt | \$243 | \$164 | +47.8% | \$192 | \$163 | +17.8% | |
| Sold Price | \$615,000 | \$292,691 | +110.1% | \$445,000 | \$307,307 | +44.8% | |
| Sold Price/SqFt | \$242 | \$160 | +51.1% | \$200 | \$160 | +24.4% | |
| Sold Price / Orig LP | 100.0% | 98.8% | +1.2% | 100.0% | 99.1% | +0.9% | |
| Days on Market | 14 | 9 | +55.6% | 5 | 38 | -86.8% | |

| Months of Inventory - Last Two Years | | | | | | | | | | | | | | |
|--------------------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| 6.0 | [| | | | | | | | | | | | | |
| 5.0 | | | | | | | | | | | | | | |
| 4.0 | | - | | | | | | | | | | | | |
| 3.0 | | Н | | - | | | | | | | | | | |
| 2.0 | | Н | | - | | | | | | _ | | | | |
| 1.0 | | - | - | | - | | | | | | | | _ | |
| 0.0 | | | | | | | | | | | | | | |
| | D-19 | F-20 | A-20 | J-20 | A-20 | 0-20 | D-20 | F-21 | A-21 | J-21 | A-21 | 0-21 | D-21 | F-22 |

| y a mere post teles trace | | | | | | | | | |
|---------------------------|-----|------------|--------|--------------|-------|--------|--|--|--|
| Drice Bange | | This Month | | Year-to-Date | | | | | |
| Price Range | New | Sales | DOM | New | Sales | DOM | | | |
| \$149,999 or under | | | | 2 | 2 | 88 | | | |
| \$150,000- \$199,999 | | | | 3 | 4 | 31 | | | |
| \$200,000- \$249,999 | 1 | 1 | 4 | 14 | 14 | 19 | | | |
| \$250,000- \$299,999 | | | | 34 | 176 | 8 | | | |
| \$300,000- \$349,999 | 1 | 2 | 43 | 53 | 84 | 10 | | | |
| \$350,000- \$399,999 | 2 | 7 | 13 | 87 | 60 | 26 | | | |
| \$400,000- \$449,999 | 4 | 4 | 16 | 77 | 76 | 29 | | | |
| \$450,000- \$499,999 | 2 | 7 | 38 | 76 | 65 | 22 | | | |
| \$500,000- \$549,999 | 1 | 4 | 24 | 43 | 55 | 16 | | | |
| \$550,000- \$599,999 | 2 | 2 | 16 | 74 | 41 | 33 | | | |
| \$600,000- \$699,999 | 6 | 13 | 24 | 84 | 80 | 29 | | | |
| \$700,000- \$799,999 | 5 | 7 | 78 | 38 | 51 | 35 | | | |
| \$800,000- \$899,999 | | 2 | 98 | 48 | 39 | 35 | | | |
| \$900,000- \$999,999 | 1 | 6 | 57 | 41 | 29 | 27 | | | |
| \$1M - \$1.99M | 3 | 3 | 7 | 58 | 35 | 28 | | | |
| \$2M - \$2.99M | | | | | | | | | |
| \$3M+ | | 1 | 39 | 4 | 2 | 74 | | | |
| Totals | 28 | 59 | 36 | 736 | 813 | 22 | | | |
| \$2M - \$2.99M \$3M+ | | 1 | 39 | 4 | 2 | 74 | | | |





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